BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 74.917.210.835 | 76.693.059.100 |
| I | Cash \& Cash equivalents | 110 |  | 20.207.248.217 | 18.024.727.459 |
| -------1 | Cash | 111 | V. 01 | 5.884.248.217 | 6.012.727.459 |
| 2 | Cash equivalents | 112 |  | 14.323.000-000-00 | 12.012.000.000.00 |
| II | Short-term financial investments | 120 | V. 02 | 5.511.000.000 | 5.292.000.000 |
| 1 | Short-term investments | 121 |  | 5.511.000.000 | 5.292 .000 .000 |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 21.100.127.534 | 19.213.387.099 |
| 1 | Trade accounts receivables | 131 |  | 24.004.895.806 | 21.273 .042 .264 |
| 2 | Prepayment to suppliers | 132 |  | 1.132.475.522 | 2.316.647.050 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- | ------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other re-ceivables | 135 | V. 03 | 4.857 .335 .593 | 4.904 .407 .839 |
| 6 | Provision for short--term doubtful debts | 139 |  | (8.894.579.387) | (9.280.710.054) |
| IV | Inventories | 140 |  | 27.326.920.744 | 31.825 .780 .598 |
| 1 | Inventories | 141 | V. 04 | 28.147.545.165 | 32.666 .623 .891 |
| 2 | Provision for devaluation of inventories | 149 |  | (820.624.421) | (840.843.293) |
| V | Other short-term assets | 150 |  | 771.914 .340 | 2.337.163.944 |
| -----1 | Short-term prepaid expenses | 151 |  | 371.393.500 | 1.916.114.605 |
| 2 | VAT deductible | 152 |  | ---------- | 29.886 .499 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 171.409.240 | 208.022.989 |
| 4 | Other short-term assets | 158 |  | 229.111.600 | 183.139.851 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 74.600.997.451 | 83.193.259.379 |
| I | Long-term receivables | 210 |  | - | - |
| ------1 |  | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V.--- 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 71.787.452.612 | 78.962.190.711 |
| 1 | Tangible fixed assets | 221 | V. 08 | 70.516.518.802 | 75.010.988.210 |
|  | - Historical cost | 222 |  | 185.786 .277 .640 | 181.442.934.949 |
|  | -------------------------10mulat depreciation | 223 |  | (115.269.758.838) | (106.431.946.739) |
| 2 | Finance leases fixed assets | 224 | V. 09 | -------------- |  |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 1.270.933.810 | 1.397.193.397 |
|  | - Historical cost | 228 |  | 5.046.243.358 | 5.046.243.358 |
|  |  | 229---- |  | (3.775.309.548) | (3.649.049.961) |


| 4 | Construction in progress | 230 | V. 11 |  | 2.554.009.164 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | - | - |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | - | - |
| 4 |  | 259 |  |  | - |
| V | Other long-term assets | 260 |  | 2.813.544.839 | 4.231.068.608 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 1.958.400.933 | 3.342.335.429 |
| 2 | Deferred income tax assets | 262 | V. 21 | 138.927.194 | 212.651 .458 |
| 3 | Others | 268 |  | 716.216.712 | 676.081.721 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 149.518.208.286 | 159.886.318.479 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 16.598.410.729 | 20.397.114.239 |
| I | Short-term liabilities | 310 |  | 16.528.410.729 | 20.327.114.239 |
| 1 | Short-term borrowing | 311 | V. 15 | - | - |
| 2 | Trade accounts payable | 312 |  | 5.-173.640.923 | 5.-673.165.765 |
| 3 | Advances from customers | 313 |  | 1.757.021.354 | 1.885.954.203 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 1.663 .532 .050 | 1.520 .244 .277 |
| 5 | Payable to employees | 315 |  | 4.659 .377 .294 | 8.190.563.076 |
| 6 | Payable expenses | 316 | V. 17 | 676.081.721 | 544.934.191 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 1.548 .995 .043 | 1.459 .469 .922 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | 1.049 .762 .344 | 1.052.782.805 |
| II | Long-term liabilities | 330 |  | 70.000.000 | 70.000.000 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | 70.000 .000 | 70.000.000 |
| B | OWNER'S EQUITY | 400 |  | 124.825.543.428 | 131.049.843.096 |
| I | Capital sources and funds | 410 | V. 22 | 124.825.543.428 | 131.049.843.096 |
| 1 | Paid-in capital | 411 |  | 85.000.000.000 | 85.000.000.000 |
| 2 | Capital surplus | 412 |  | 21.378.566.720 | 21.378 .566 .720 |
| 3 | Other capital of owner | 413 |  | - | - |
| 4 | Treasury stock | 414 |  | (4.372.135.515) | (4.372.135.515) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  | 12.177.824.315 | 12.177.824.315 |
| 8 | Financial reserve fund | 418 |  | 4.705.642.749 | 3.799.404.539 |
| 9 | Other fund belong to owner's equity | 419 |  | - |  |
| 10 | Retained after-tax profit | 420 |  | 5.935.645.159 | 13.066.183.037 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - |  |
| 1 | Bonus and welfare funds | 431 |  |  |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | 8.094.254.129 | 8.439.361.143 |
|  | TOTAL RESOURCES | 440 |  | 149.518.208.286 | 159.886.318.478 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 97.057.306.361 | 113.661.018.975 |
| 2. Deductions | 02 |  | 649.933.736 | 496.953.468 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 96.407.372.625 | 113.164.065.507 |
| 4. Cost of sales | 11 | VI. 27 | 78.974.165.902 | 78.690.837.222 |
| 5. Gross profit (20=10-11) | 20 |  | 17.433.206.723 | 34.473.228.285 |
| 6. Financial income | 21 | VI. 26 | 505.950.969 | 698.753.728 |
| 7. Financial expenses | 22 | VI. 28 | 5.393.376 | 7.451 .841 |
| - In which: Interest expense | 23 |  | - | 3.449.747 |
| 8. Selling expenses | 24 |  | 4.411.089.323 | 4.694.279.741 |
| 9. General \& administrative expenses | 25 |  | 9.812.463.622 | 11.448.894.100 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 3.710.211.371 | 19.021.356.331 |
| 11. Other income | 31 |  | 357.920.072 | 1.357.463.332 |
| 12. Other expenses | 32 |  | 346.462.912 | 2.501.040.446 |
| 13. Other profit (40=31-32) | 40 |  | 11.457.160 | (1.143.577.114) |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 3.721.668.531 | 17.877.779.217 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 747.292.383 | 4.323.348.894 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 73.744.064 | 7.934.471 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 2.900.632.084 | 13.546.495.852 |
| 18.1 Profit after tax of minorities | 61 |  | 755.759.181 | 1.053.082.300 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 2.144.872.903 | 12.493.413.552 |
| 19. EPS (VND/share) | 70 |  | 263 | 1.532 |

## CASH FLOW STATEMENT <br> Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 3.721.668.531 | 17.877.779.217 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 8.964.071.686 | 7.617.503.878 |
|  | Provisions | 03 |  | (406.349.540) | (271.540.789) |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
|  | Loss/gain from investment | 05 |  | (469.583.042) | 652.553.462 |
|  | Loan interest expenses | 06 |  | - | 3.449.747 |
| 3 | Operating profit before the changes of current capital | 08 |  | 11.809.807.635 | 25.879.745.515 |
|  | Changes in accounts receivable | 09 |  | (1.007.589.169) | (1.989.001.819) |
|  | Changes in inventories | 10 |  | 4.519 .078 .726 | (395.987.314) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (5.475.834.290) | (5.359.524.367) |
|  | Changes in prepaid expenses | 12 |  | 2.928.655.600 | 209.275.873 |
|  | Loan interest paid | 13 |  | - | (3.449.747) |
|  | Corporate income tax paid | 14 |  | (993.071.077) | (2.629.802.441) |
|  | Other receivables | 15 |  | - | - |
|  | Other payables | 16 |  | (124.317.993) | (117.954.991) |
|  | Net cash provided by (used in) operating activities | 20 |  | 11.656.729.432 | 15.593.300.709 |
| II | CASH FLOOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (812.943.309) | (13.987.232.252) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | (812.93 | 993.000.000 |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | (5.511.000.000) | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | 5.292.000.000 | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | -.............. | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 654.461 .735 | 641.536 .763 |
|  | Net cash used in investing activities | 30 |  | (377.481.574) | (12.352.695.489) |
| IIII | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | - | 1.881.680.386 |
| 4 | Cash paid to principal debt | 34 |  | - | (1.881.680.386) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - |
| 6 | Dividend, profit paid for owners | 36 |  | (9.096.727.100) | - |
|  |  |  |  |  | - |
|  |  | 40 |  | (9.096.727.1.100) | - |
|  | Net cash during the period ( $50=20+30+40$ ) | 50 |  | 2.182.520.758 | 3.240.605.220 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 18.024.727.459 | 25.457.505.743 |
|  | Influence of foreign exchange change | 61 |  | - | - |

